

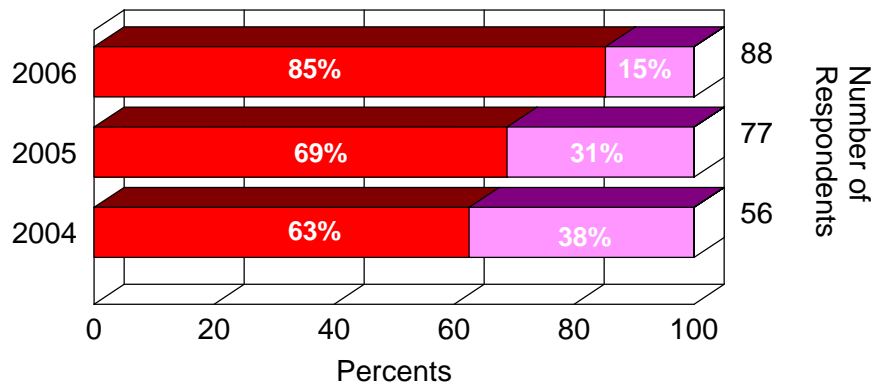


2006 Results of Confidential "Flash" Survey On Law Firm General Counsel

Number of Firms Solicited - 195
 Number of Firms Responding - 82
 Percentage Rate of Response - 42%

Total Number of Responses - 89

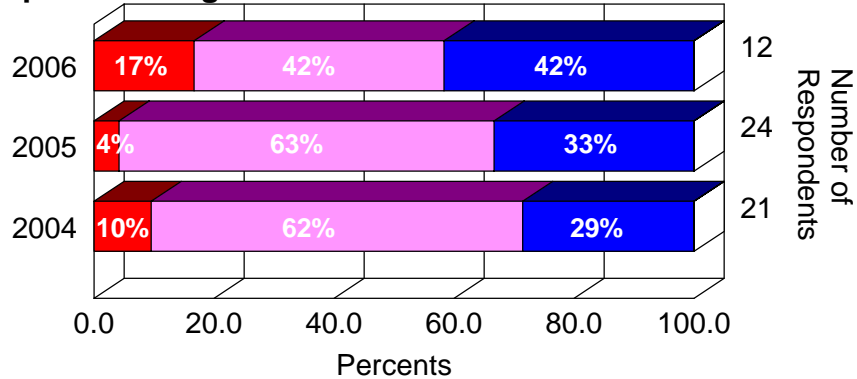
Does your law firm have a designated General Counsel?



Law firm has designated General Counsel

■ Yes ■ No

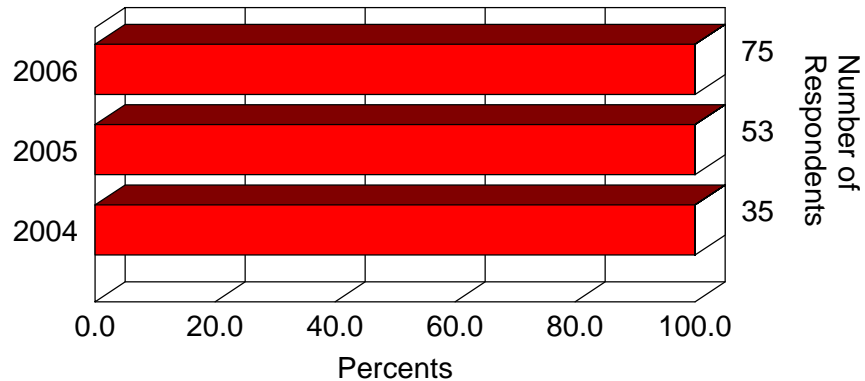
If No, do you plan to designate someone in the next 12 months?



Plan to designate General Counsel In Next 12 months

■ Yes ■ No ■ Don't know

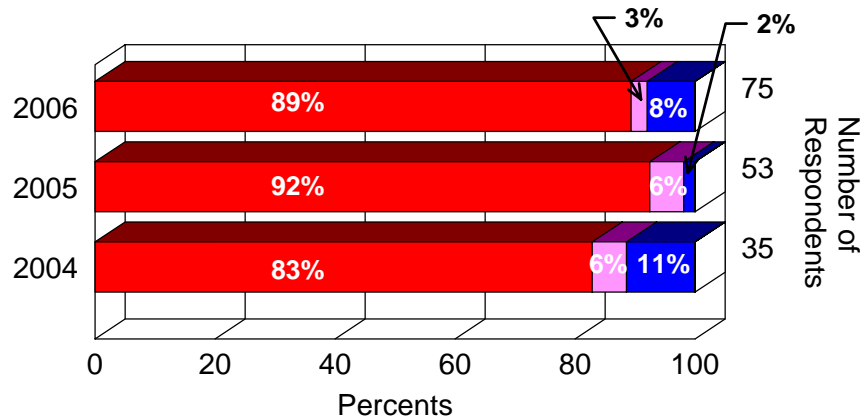
Is your designated General Counsel:



Is your designated General Counsel:

■ In-house ■ Outside our firm, independent

In-House Designated General Counsel



Status of GC within firm

■ A partner/owner in the firm ■ Of counsel to our firm
■ Other

Status of GC within firm

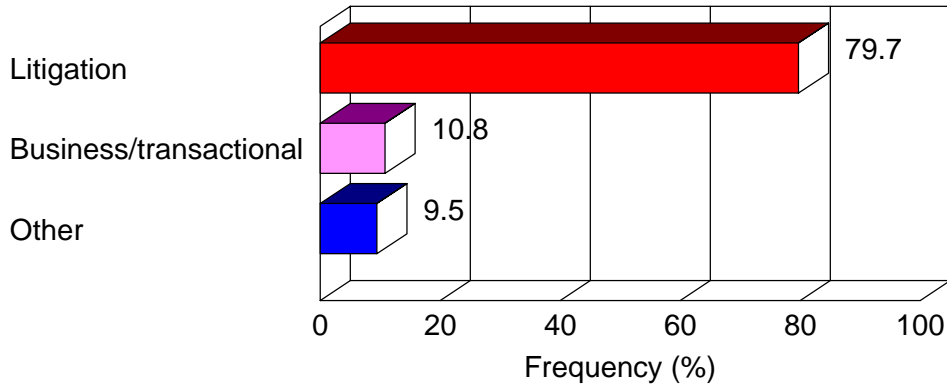
6 Other

- Retired partner brought back as an employee in the position of General Counsel.
- Employee.
- Partner-level, but not a partner (for "independence" purposes).
- Contract partner (non-equity).
- Sr. Counsel, former Partner.
- Full-time employee of the firm.

What is the law practice background of your General Counsel?

2006 Responses

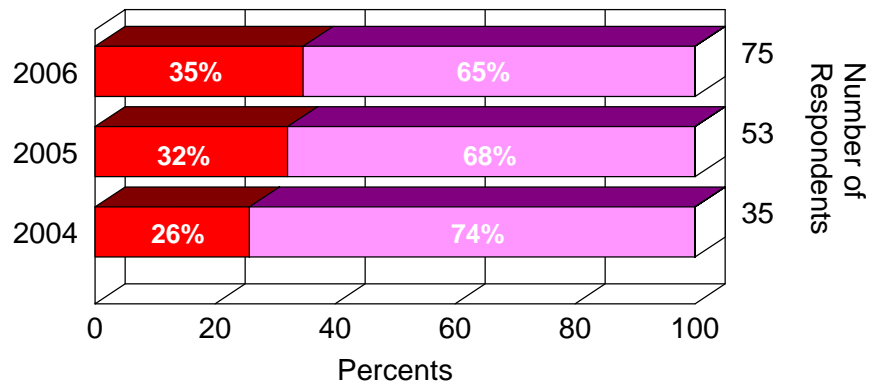
Law practice background of your General Counsel



7 Other

- Originally litigation, but long time corporate general counsel.
- We have 4 -- 2-risk management, 1-business and 1-labor.
- Taxation and litigation.
- Labor/employment.
- We have an Office of General Counsel, consisting of a GC with a business background, and two associate general counsel with litigation background. We also designate other partners as counsel.
- Litigation/Business Transactional.
- Tax, General Corporate/Securities, Ethics and Professional Responsibility.

Is your designated General Counsel:



General Counsel is:

■ Full time in that role ■ Part-time in that role

What is his/her 2005 total cash compensation?

	Year survey conducted		
	2006	2005	2004
In-house GC Full-Time 2005 Total Cash Compensation Mean	\$ 560916.7	\$ 493291.7	\$ 386875.0
Minimum	\$ 250000.0	\$ 250000.0	\$ 275000.0
Maximum	\$ 1125000.0	\$1300000.0	\$ 735000.0

	2006 Responses
In-house GC Part-Time 2005 Total Cash Compensation Mean	\$ 612164.3
Minimum	\$ 235000.0
Maximum	\$ 2000000.0

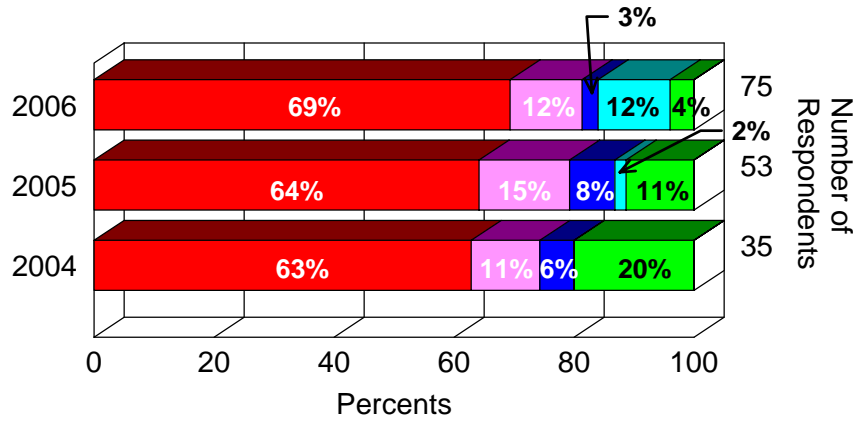
Part-time Role -- What is the percentage of time spent in role?

	Year survey conducted		
	2006	2005	2004
Percent of time spent as part-time GC			
Mean	47.7	36.1	42.8
Minimum	10.0	5.0	10.0
Maximum	100.0	85.0	100.0

Part-time Role -- What is the number of hours spent in role?

	Year survey conducted		
	2006	2005	2004
Hours spent as part-time GC			
Mean	960.9	752.6	775.0
Minimum	100.0	20.0	100.0
Maximum	1800.0	2000.0	1600.0

To whom does the General Counsel report?



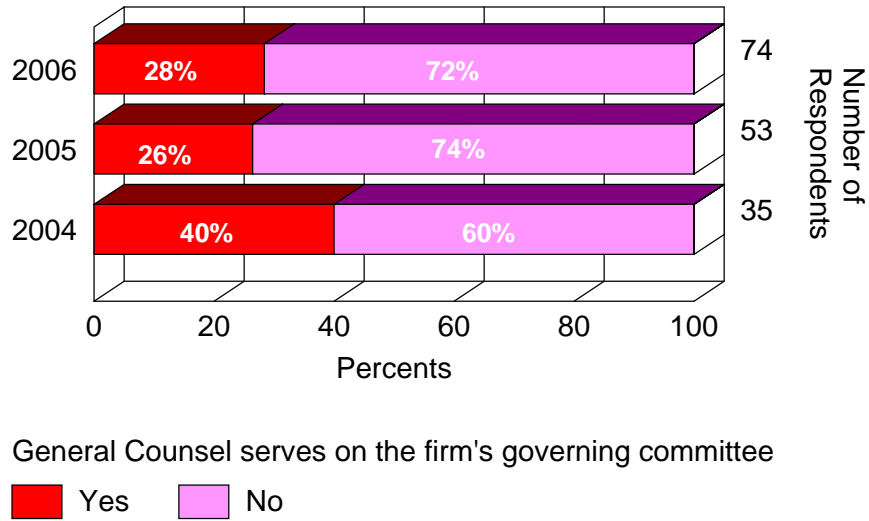
General Counsel reports to

- Chairman or Managing Partner
- Executive/Management Committee
- Board
- Chairman or Managing Partner AND Executive/Management Committee
- Other

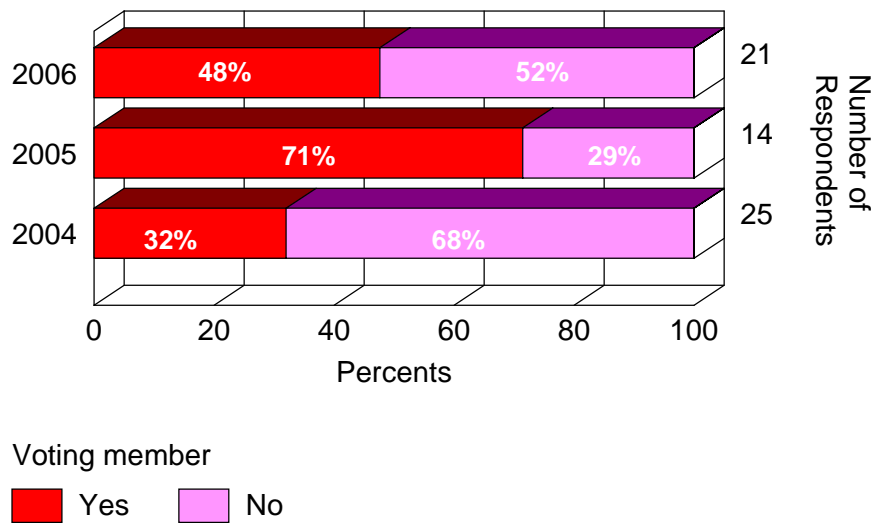
General Counsel reports to

- 3 Other
 - And Executive Committee.
 - Chariman, Executive/Management Committee.
 - Chair and Policy Committee.

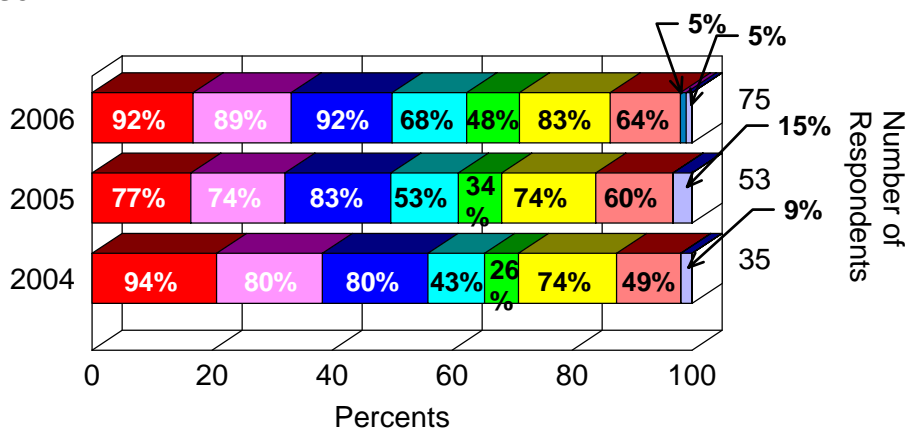
Does the General Counsel serve on the firm's governing committee?



As a voting member of the governing committee?



Who in your firm is authorized to access or to engage your designated General Counsel?



Authorized to access or engage General Counsel

- Chairman, Managing Partner, Executive Committee, Board or Management Committee
- Practice area leaders, Department heads, Office Managing Partners
- Partners, generally
- Associates
- Paralegals
- Executive Director or equivalent (Director of Administration, COO, Firm Administrator, etc.)
- Managers (HR, Finance/Accounting, CFO, Marketing Director, IT Director, etc.)
- All personnel
- Other

Other

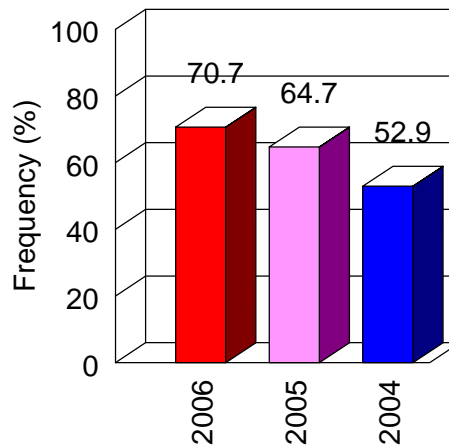
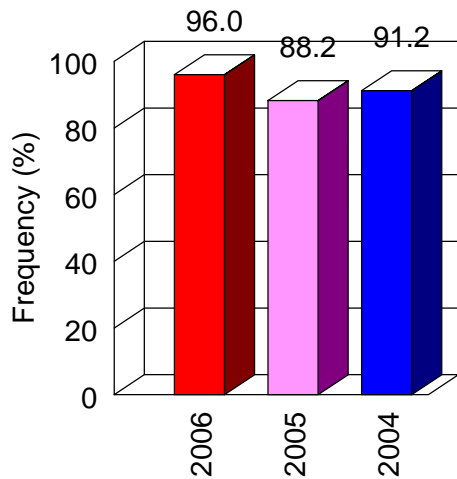
- Staff.
- Any employee may bring issue related to firm.
- Head of IT, others contracting with outside vendors.
- Office administrators, recruiting, records and conflicts personnel.

What are the areas in which your designated General Counsel serves or advises the firm?

Areas GC serves or advises

Engagement of outside counsel other than the GC

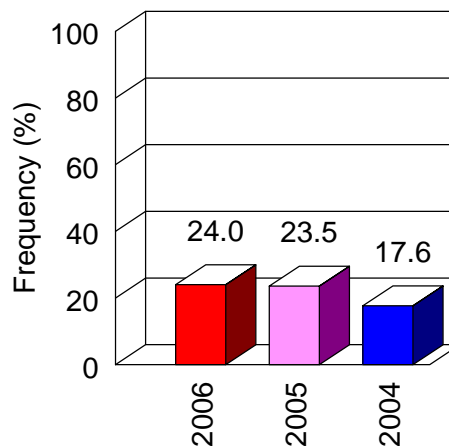
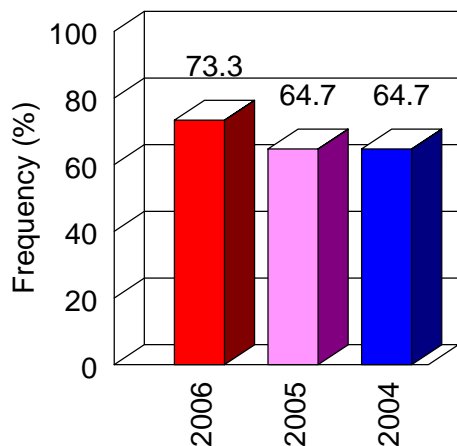
Employment law (discrimination, harassment, terminations, compensation, etc.)



Areas GC serves or advises

Partnership/P.C./LLC/LLP issues

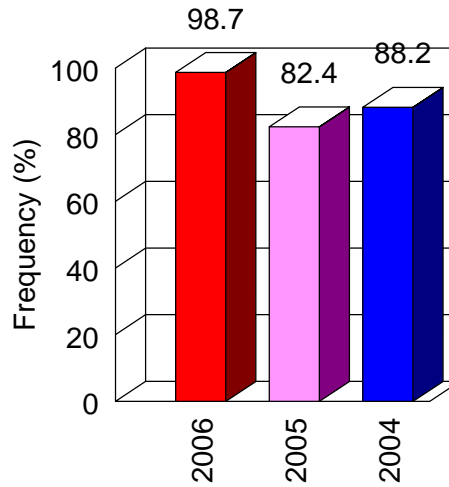
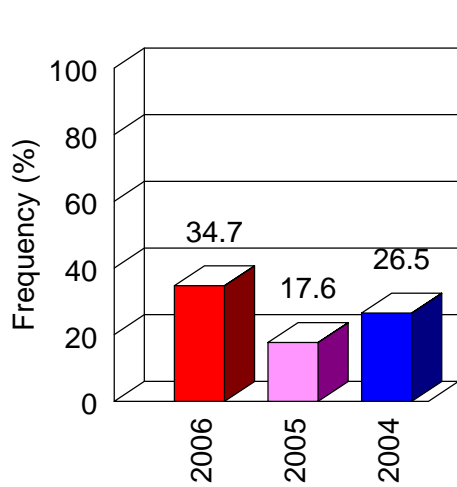
Leases and landlord/commercial real estate issues



Areas GC serves or advises

Equipment/supplier contracts

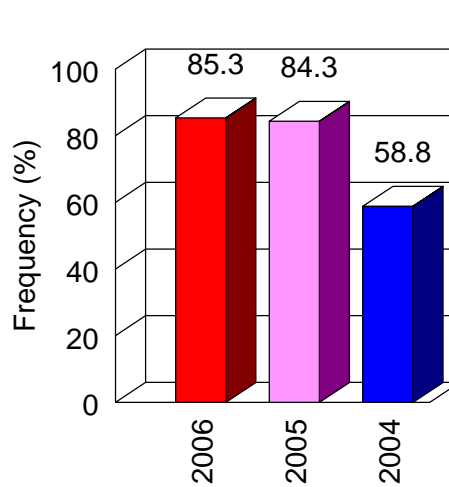
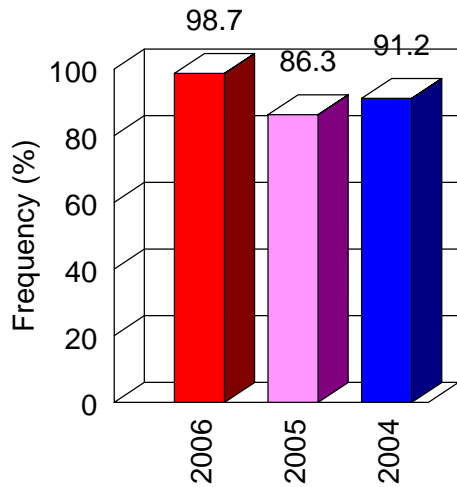
Professional responsibility issues
(conflicts, client privilege, etc.)



Areas GC serves or advises

Professional liability issues

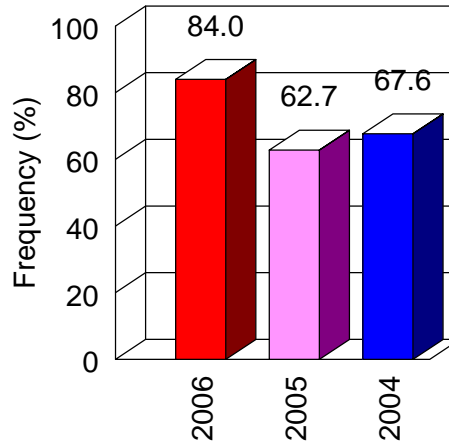
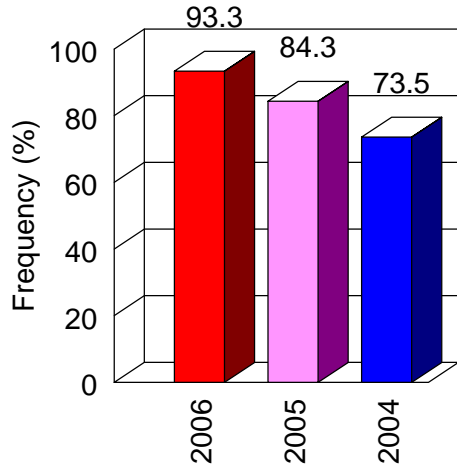
General liability issues



Areas GC serves or advises

Representing firm in disputes

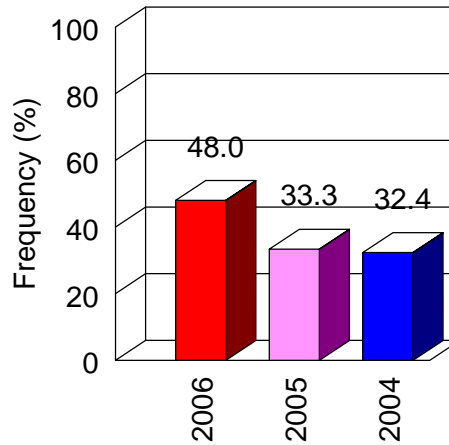
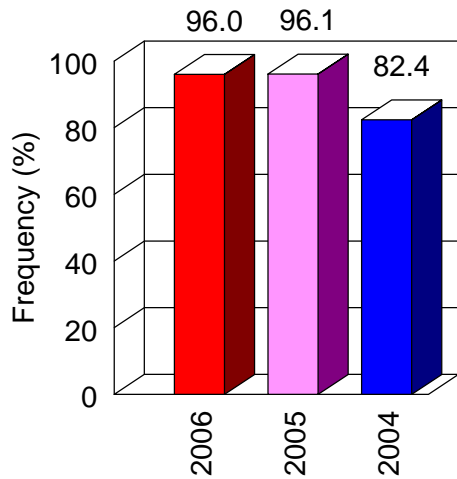
Conducting in-house ethics education



Areas GC serves or advises

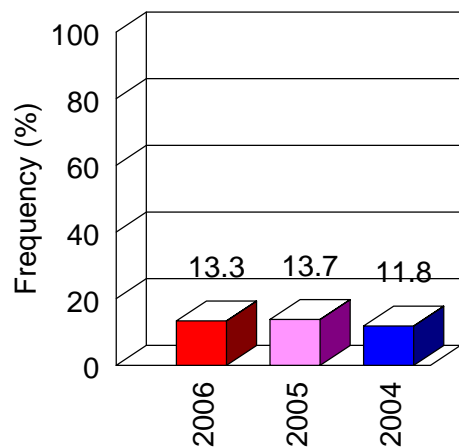
Advising firm management

Insurance/employee benefit issues



Areas GC serves or advises

Other



* Note: Multiple answer percentage-count totals not meaningful.

Areas GC serves or advises

10 Other

- Chair of business intake committee for firm. General internal compliance. Manuals and guidelines. Document retention.
- We have a GC function--GC plus multiple assistants.
- Subpoenas, litigation.
- Diversity program.
- Some of these functions are performed by or with Associate General Counsel. We function as a team.
- Management liability.
- Litigation discovery of firm and lawyers. Partner exits. Lateral partner hiring due diligence. Audit letters.
- Professional liability insurance.
- Supervisor of national and international offices.
- Associate training, procedure manuals, publicity, business intake.

How important are the following areas in which your designated General Counsel may serve or advise the firm?

	Frequencies:
	Mean
2006 Responses	
Areas General Counsel Serves or Advises	
Engagement of outside counsel other than the GC	4.2
Employment law (discrimination, harassment, terminations, compensation, etc.)	3.5
Partnership/P.C./LLC/LLP issues	3.5
Leases and landlord/commercial real estate issues	2.3
Equipment/supplier contracts	2.1
Professional responsibility issues (conflicts, client privilege, etc.)	4.9
Professional liability issues	4.8
General liability issues	3.7
Representing firm in disputes	4.1
Conducting in-house ethics education	4.1
Advising firm management	4.3
Insurance/employee benefit issues	3.0

Other area OC serves or advises firm

Rating for other area = 4

- Professional liability insurance.

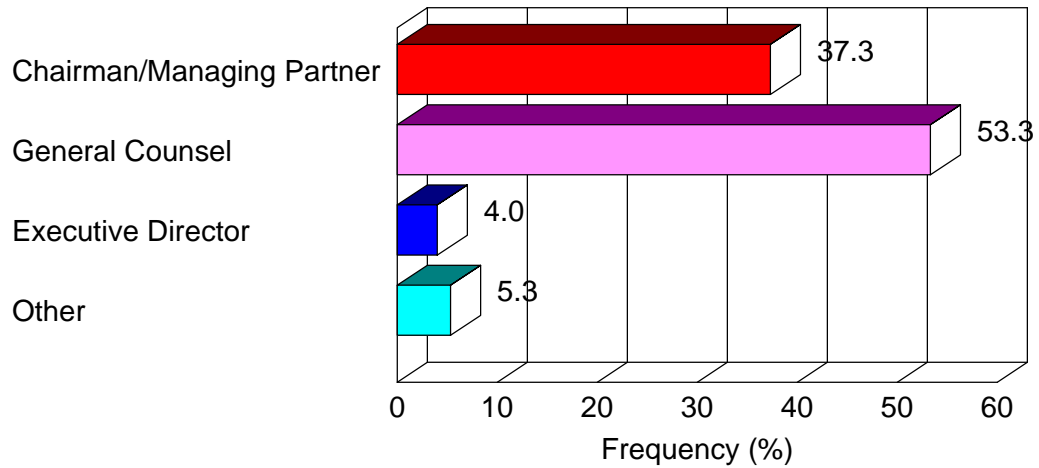
Rating for other area = 5 - Very important

- Business intake screening.
- Discovery requests -- witness and documents.
- Diversity program.
- General management responsibilities.

What is your position in the firm?

2006 Responses

Position in firm



Other

- General Counsel/Partner
- Nothing specified
- Special Counsel