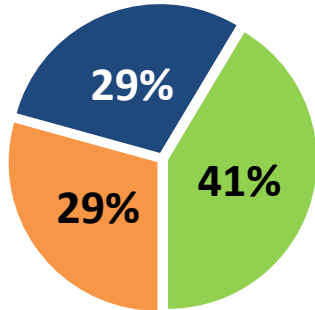


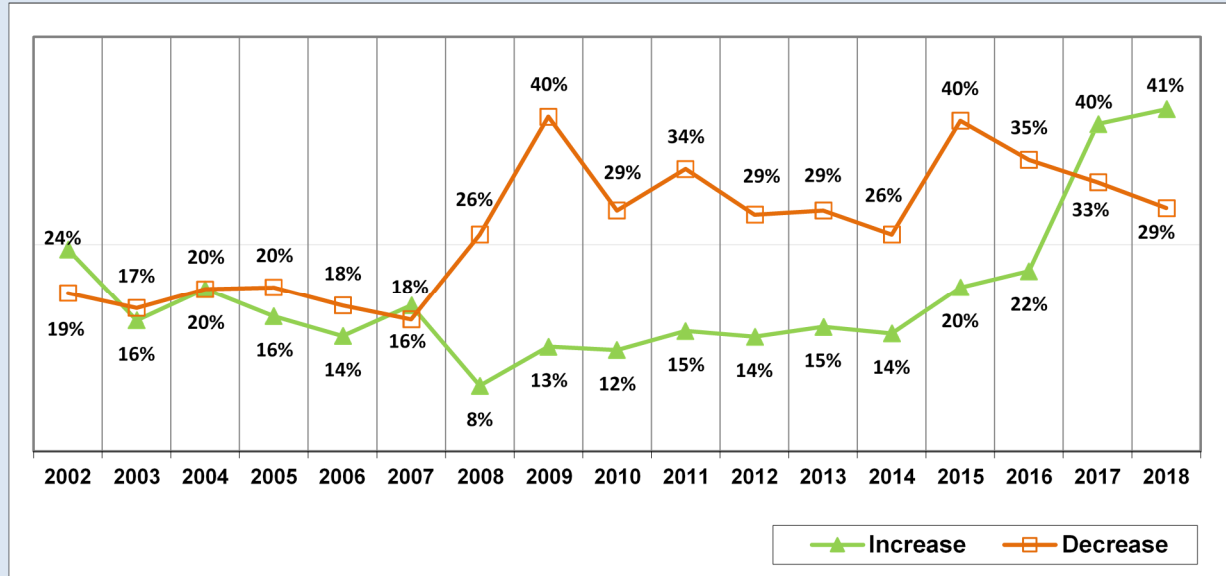
Within the next 12 months,

# Do you plan to increase or decrease your overall spend on outside counsel?

## ALL LAW DEPARTMENTS



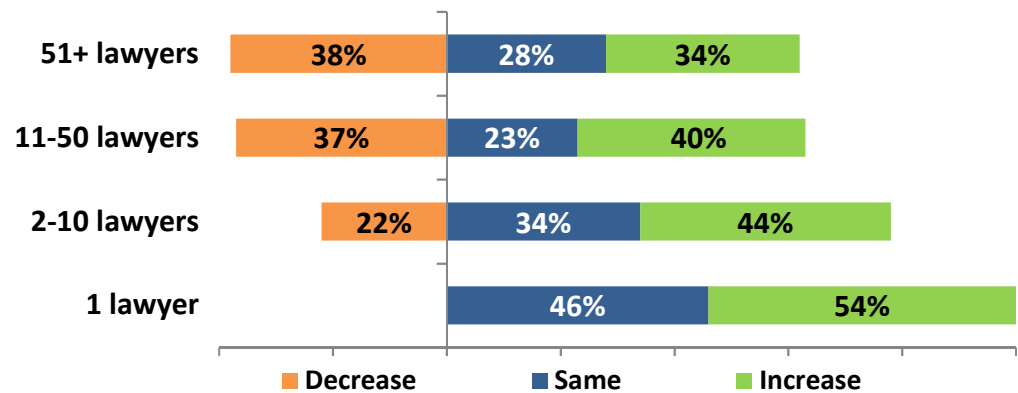
- Decrease
- Same
- Increase



BY SURVEY YEAR

## BY TOP FIVE INDUSTRIES SURVEYED

	Decrease	Same	Increase
Financial services	21%	21%	57%
Manufacturing	25%	21%	54%
Insurance	22%	28%	50%
Retail	41%	12%	47%
Technology	33%	38%	29%



## BY DEPARTMENT SIZE